



# MASTER OF ENTREPRENEURSHIP

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## PROGRAMME OBJECTIVE AND STRUCTURE

### Structure

The evening Masters in Entrepreneurship programme is specifically designed for managers from public, private sectors, NGO's and civil society. Such executives will have full time job responsibilities and cannot afford to attend an advanced management education on full time basis. The Master Degree in Entrepreneurship (ME) is distinctively designed to stimulate the development of an entrepreneurial mind-set and aims at providing students with tools necessary to start new independent businesses in addition to providing advisory services to new venture start-ups. It will also give real life learning experience in research, venture creation, commercialization as well as tools to proactively work in new as well as already established business.

### Mode of Study

Classes run in the evenings from 5.00pm to 10.00pm for two-three weeks in every two to two and a half months, for a period of 2 years. The Business School also conducts Global classes that attract students from across Africa and are delivered virtually.

The evening class MBA Programme is offered in various countries. These venues are Arusha, Dar es Salaam and Dodoma, Tanzania; Nairobi, Kenya; Kampala, Uganda; Lusaka, Zambia; Lilongwe and Blantyre, Malawi; Harare, Zimbabwe; Windhoek in Namibia; Mbabane, Eswatini; Maputo, Mozambique and Mahe, Seychelles.

### Fee Structure

Total fee for the 2-years' degree programme is US\$7,000. Advance payments are made annually or per semester by arrangement. The fee covers tuition and limited materials. It does not include textbooks among other exclusions.

## APPLICATION PROCEDURE

The Candidate must submit a completed application form together with the following:

- Current curriculum Vitae
- Certified copy of official academic documents including official academic transcript, degree certificate and other key relevant documentation
- Copies of O' and A' level certificates
- At least one letter of recommendation from a person who is in a position to judge the candidate's ability
- Passport size photo
- A non-refundable processing fee of US \$ 30

All documents accompanying the application must be in English

## ADMISSION CRITERIA

Candidates eligible for Masters programmes must possess the following qualifications:

- Bachelors degree from a recognized university or equivalent qualification.
- International recognized full professional qualification. Candidates must have passed ALL qualifying examinations
- Proficiency in both spoken and written English
- At least two years of work experience

## COURSES LIST

Code	Module Name
ENG 09101	Entrepreneurial Process and Opportunity Recognition
ENG 09102	Marketing Management
ENG 09103	Business Feasibility Analysis
ENG 09104	Managing New Venture Growth
ENG 09105	Managerial Economics
ENG 09106	Research Methods
ENG 09107	Statistical Analyses
ENG 09208	Entrepreneurial Finance and Resource acquisition
ENG 09209	Management and Organisational Change
ENG 09210	Entrepreneurial Project
ENG 09211	Commercial and Intellectual Property Law
ENG 09212	Strategic Human Resource Development
ENG 09213	Corporate Management
ENG 09214	Environmental Management for Sustainable Business
ENG 09315	Master Dissertation

ESAMI's regional and global accreditation/ recognition and partnerships



**Kindly submit your application via the application portal link below**

<https://esami-africa.jjunge.com>

**Application Email:** [admissions@esami-africa.org](mailto:admissions@esami-africa.org),  
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Zambia - Lusaka

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